



Octymo can provide a range of consulting services offering technical and strategic assistance to clients. Our services cover a broad range of capabilities including: software & product development; test automation; market analysis & due diligence; sales & marketing; IP licensing; and training & eLearning.

In particular we have focused services in the following areas:

- ❖ Shared Source
- ❖ Open Knowledge
- ❖ Software Development
- ❖ Operational Process Improvement

Octymo is a highly experienced technology team which transforms businesses in four target areas: Open Knowledge, Shared Source, Software Development & Software Delivery. We offer a pragmatic approach, brought about through our extensive experience in building and growing successful businesses.

Details of each area are provided overleaf but in each case we offer a free consultation to understand if and how we could help transform your business.

We work across industries and sectors to deliver practical, creative solutions to your technical and commercial problems; we are passionate in ensuring that what we deliver will improve your business.

Consulting Services

Offering technical and strategic assistance to clients.

SHARED SOURCE

Open-source methods can give significant advantages over traditional software development approaches. They can lead to improved quality and reduced support & maintenance costs, and they enable partners & customers to freely innovate.

Shared source is a way that you could harness these open-source methods for your own software, by sharing your software with partners and customers. Shared source sits between proprietary (closed) and open-source – many companies view software development as either proprietary or open source but in practice there is a range of possibilities between the two.

Shared source enables you to increase efficiency and allows you to have a more positive engagement with your customers. Shared source lets you avoid some of the issues you might face with pure open source, and it enables you to turn software from a cost into a competitive advantage.

Octymo has significant expertise in both shared and open source and can help you realise your goals. We can assist in identifying the right shared-source model, within the large spectrum of possibilities, advising on IP protection, code management/development process, licence terms, and partner interaction. We also work with your teams to help implement the shared-source project including the shared source infrastructure.

Octymo can take responsibility for an entire project on behalf of a customer or work alongside an existing team to contribute to and/or manage a customer programme.

Our standard model is fees for time or a fixed price quotation based on a clear set of customer requirements. However, we will consider revenue share opportunities where appropriate.

OPEN KNOWLEDGE

- Are your teams supporting their internal or external customers as efficiently as they could?
- Do they spend their time answering the same questions repeatedly?
- Do new joiners spend a long time learning the ropes?
- Does your company's knowledge-base exist in emails & in your employees' heads?
- Do your employees continue to waste their time because of this "everything is in emails" situation?

It boils down to: is your company's knowledge an asset or a cost?

Many companies waste a huge amount of money because their company's knowledge-base is not accessible – money wasted by their employees or their customers not getting the answers they need.

Octymo can help you solve this problem by designing, implementing & then rolling out an open knowledge system to meet your company's requirements. These systems empower people to publish their own information (web, FAQ, Blogs, Forum) and allow online collaboration (Forums, groups, polls etc) – without requiring in-depth IT skills.

Octymo's approach is cost-effective – utilising open-source tools, ensuring that systems are easy to maintain (requiring minimal IT expertise), and enabling the whole company to contribute. We have extensive experience and have, of course, employed such tools internally.

To find out more and to discuss your requirements with one of our team members then please contact us.

E-mail: consulting@octymo.com
Phone: +44 (0)1763 268 618

Consulting Services

Offering technical and strategic assistance to clients.

OPERATIONAL PROCESS IMPROVEMENT

Octymo works with product-based technology companies to help them identify and solve key operational issues to ensure that deliveries meet customer expectations. We focus on the three areas which we believe are the most critical components of success:

Project Management Process – developing effective software project management processes for your business. We focus on delivery utilising a pragmatic blend of Prince 2 and SCRUM methodologies

Development Process – creating a software development process that can respond to your real-life project issues. We would typically identify whether tools can be deployed, seek areas for automation, ensure that test-driven development is integral to your development process, and identify how continuous integration can be best employed.

Extending Global Reach – ensuring that you have the right development sites in the right places & that these are set up & managed to maximise their benefit. We can help identify whether an overseas development centre would be beneficial, how it should be deployed & managed (e.g. using a hosted development centre or creating your own office), as well as advising on the logistics (premises, legal, hiring, HR, etc).

The team at Octymo has hands-on experience of software development in many companies – from small companies to large multinationals. Octymo can assist by introducing incremental changes that will ensure that your business delivers to the right level of quality, on time and with reduced costs.

Octymo can take responsibility for an entire project on behalf of a customer or work alongside an existing team to contribute to and/or manage a customer programme.

Our standard model is fees for time or a fixed price quotation based on a clear set of customer requirements. However, we will consider revenue share opportunities where appropriate.

SOFTWARE DEVELOPMENT

The team at Octymo has extensive software skills and is able to take on a variety of projects for our clients.

Our broad-ranging experience takes in areas as diverse as DSP, real-time embedded, database systems and web-applications development. We are fluent in many software languages, including C/C++ Java, Python, Perl, SQL, and HTML/CSS/JavaScript.

Octymo also has a deep understanding of all aspects of product development and can help with product and system test, automated test frameworks & continuous integration, CR management, localisation issues, quality methods and working with 3rd parties.

ABOUT OCTYMO

Octymo was formed by a group of senior engineers & managers from TTPCom & Motorola with extensive experience in the mobile communications field. The team has a broad range of expertise including real-time embedded software development, mobile applications, software architecture development, full handset development, software processes and quality, project management, business development, sales and marketing and customer support / training.

The team has extensive global experience having setup and managed activities in Europe, Asia and America over the past 15 years.

To find out more and to discuss your requirements with one of our team members then please contact us.

E-mail: consulting@octymo.com

Phone: +44 (0)1763 268 618